



COMPANY PROFILE

Polybid Company was established in 1965 in Kibbutz Mishmar Hanegev, as part of the concept of including industry within agricultural settlements. Currently it is the leading company in Israel in the field of insulation products.

The Company operates in four main markets, the leading one is the building sector, and others are the food, industrial and the agricultural sectors.

Employees

160

Executive

Name	Office
1 Itamar Bartpeld	Chairman
2 Gaby Magen	CEO

Attachment risk assessment

Bank accounts

Bank	Branch	Number	Account
Bank Leumi	Beer Sheva	607	728800/41
Bank Mizrahi	Beer Sheva	426	310459
Bank Mercantile Discount	Beer Sheva	696	33670

Tendency

Very stable

The society and the related companies are very well established.

Scope of activity: 50 m\$. Shareholders Equity: over 50%.

**We are in charge of
insulating Israel**



Kibbutz Mishmar hanegv Negev 85315 Israel
Tel. 972-8-6408505 Fax. 972-8-9919189
marketing@polybid.co.il
www.polybid.co.il



Activity

Polybid's operation principle is top quality and accordingly it was awarded the Gold Label of the Israeli Institution of Standards as well as certificates of compliance to all its fields of operation. Likewise the company awarded international standards as the ISO 9000, ISO 14,000 and ISO 18,000.

Within the years the Company underwent technological changes and improvements, placing it in the forefront of technology, equipment and knowledge.

Polybid has a development and engineering department engaged in developing new products after identifying demands of the market and in cooperation with its customers looking for solutions to their needs.

For manufacturing the wide range of our products we use two manufacturing processes: One method is cutting: In this method the basic products are poured into large molds. After drying, the block of the resulting material undergoes cutting by very hot wire or saws, depending on the product and its specification. The hot wire can provide straight or curved (rounded) cuts.

The second method is the molds method: the raw material is poured into prefabricated metal molds, prepared according to the desired shape of the product.

Marketing and Distribution

Sales distribution: 95% local market and 5% export.

Type of customers: dealers and contractors.

Market share: 60%-50%

Purchasing and payment

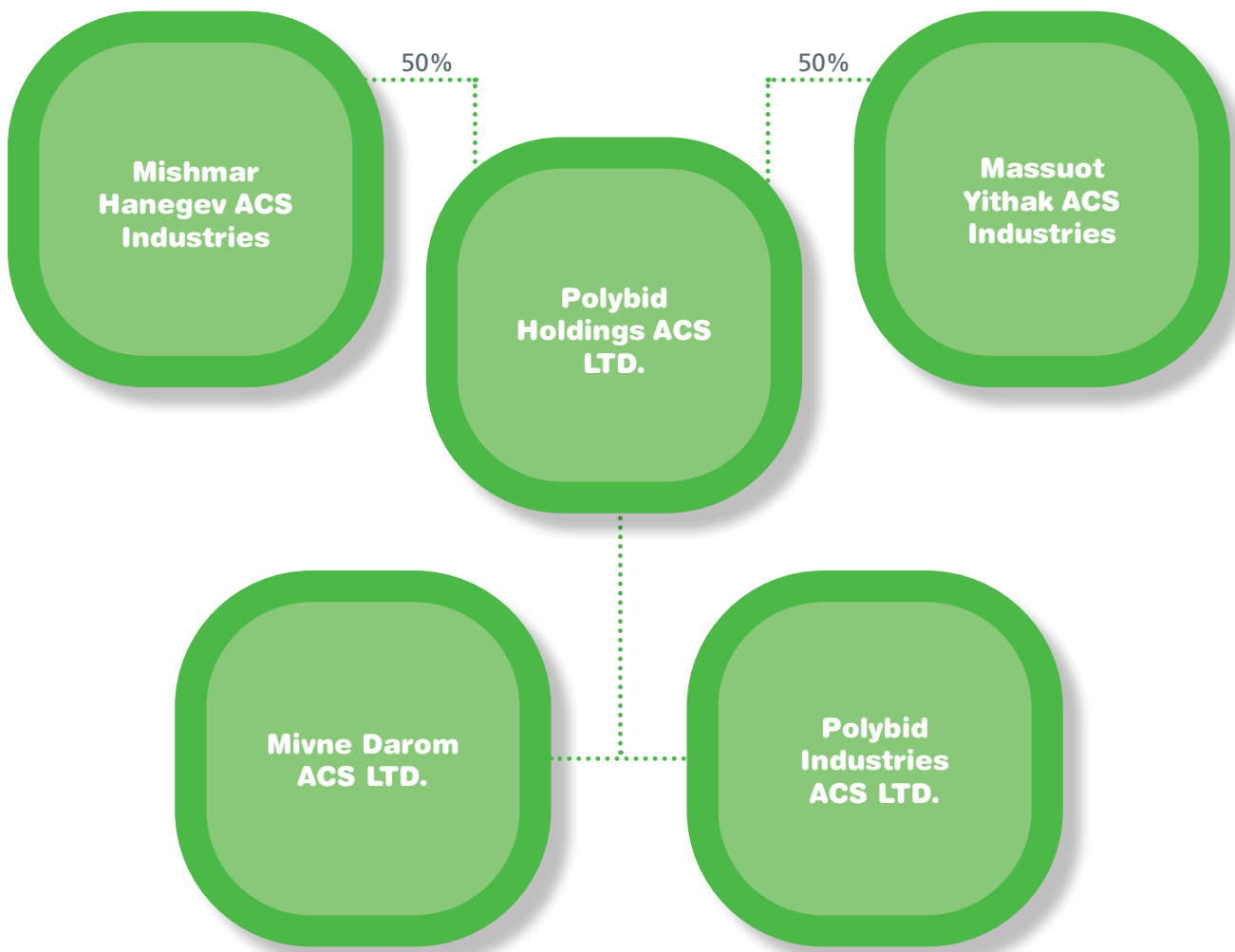
Distribution of purchases: 20% in the local market and 80% overseas.

Polybid purchases 5000 tons per year from a variety of suppliers from Europe or the East.

Consumed by the Company's products are several raw materials: foamed polystyrene, extruded polystyrene (Polypan), neopor, foamed Polypropylene, which are used for manufacturing thermal insulation products, acoustic insulation products, insulation for vibrations and static and dynamic loads, and mor



Owners



Integrated companies

1. Mishmar Hanegev ACS Industries.
Activity: agricultural, Green Industry – Negev Ecology.
Company registration number: 57-005256-3
2. Massuot Yithak ACS Industries.
Activity: Industry - ALBAAD Massout Yitzhak Ltd. Albaad founded in 1985 is a public company.
Company registration number: 57-003209-7
3. Mivne Darom Isolated Panels ACS Ltd.
Activity: Manufacturer on light insulation panels for the building sector
Company registration number: 57-004207-7
Phone: +972-8-6209168

